

Beautiful Bedding Sets at credit crunch prices

We have been lucky enough to obtain some really lovely bedding sets at remarkably reasonable prices! The set comprises cotbed coverlet, cotbed bumper and matching pillowcase. They are very nicely packaged and should sell like hot cakes. I have put the photos of the two ranges on the website www.babybase.co.uk (in News section). There are also blankets in either a pink edged girl version or blue edged boy version for each range. Finally there are beautiful little dressing gowns (see them on the Teddy's Day Out Photo) in two sizes. If you are in Kath's area, she has samples to show you. Don't leave it long however as these are

A big welcome to Malcolm

likely to sell out very quickly! You may have already spoken to Malcolm Beckett who joined us as Sales Office Supervisor at the beginning of September. He is new to the nursery trade but is learning very quickly and will soon have the price list memorised (only joking, Malcolm!). His role will be to liaise between the warehouse and sales office and ensure that everything is running

goods, problems etc but we won't frighten him away with those just yet. We have been getting busier and busier over the last few weeks and I hope that this new appointment will ensure that we continue to work efficiently and effectively to give you the best possible service.

Cosatto Open Day

We recently visited the Cosatto Preview Day at their premises in Farnsworth. The range for the new season has slimmed down but also improved hugely in quality and style. All the bedding and soft goods have gone and they are focusing on wheeled goods, cots and cotbeds and highchairs. The colours are beautiful and the marketing material is fantastic. They are promising a much better stock situation and have said that all the new items will be in stock before Christmas. The new Babybase price list will be out in October and will include all the new products. Let's hope they will soon be in our warehouse and on your shop floor.

Bags of bags from Weybury Hildreth

Enclosed is a flyer showing the new bags that we have in stock

bags are well designed, sensibly priced and are already selling fast. I do hope you agree that they are well worth a try.

Email Updates

As many of you know, we do a weekly email update so that you know when there is a problem with a product, when something has come back into stock, new additions to the range etc. If you are not getting these emails, please send an email to babybase.limited@talk21.com asking to be included in the emailing list and we will get you

Returned goods

added on. If at all possible we would ask you to email us on babybase.limited@talk21.com to report any faulty items. We will get back to you within 24 hours with advice on what to do next and by having the communication in writing there is never any mistake about what has been agreed. If we ask you to return goods to us please ensure that you do so as inexpensively as possible. We don't need you to send the items back by registered post or next day

Special Offer Sheet and New Additions enclosed. Ring us on 01886 887758 now to place an order.